

REP HEADLINE# 6295990 TRF# 328789
\$\$\$ MOD# 0 : UNAPPROVED REV #1 \$\$\$

REP: TEL# 215-564-1206
CREDIT ADVISORY: AGENCY CREDIT RISK !!
ORDER WORKSHEET

FAX# 215 564 1103
HARRIS REPORT FROM REP
CHANGES
SEP5/12 12.27
*** WPXI-TV ***

ADV # _____ ADV. NAME ISS/AFL-CIO
AGY # 02878 AGY. NAME ABAR HUTTON MEDIA

6190 GROVEDALE COURT, SUITE 200
ALEXANDRIA, VA 22310

ORDER # _____ CONTRACT # 6295990

REP. # _____ OFF. # 18 SALESMAN # _____
BUYER NAME JEFF SCATTERGOOD
SALES PRSN WA- CHERYL BLAIR

PRDCT PA AFL-CIO 8/27 EST#562 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES AUG27/12 SEP5/12 WK-2

CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE SEP5/12 12.27

REP: TO JEN
FR LINDSEY FOR CHERYL
M1 OK
TTLS \$16,690
PLEASE CONFIRM, THANKS!

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

LINE# : REP : CD : TIME PERIOD : LGTH : SEC : RATE : START : END : SPTS : WEEK : DAYS : TOTL :
: LINE# : : : : : : : DATE : DATE : /WK : INVT : : SPTS :

AGENCY ADVERTISER CODE =
AGENCY PRODUCT CODE =
AGENCY EST# = 562

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS/WK	WEEK INVT	DAYS	TOTL SPTS
14	S		530P-600P	30		\$600.00	9/3	9/3	0		MON	0
PROGRAM : NEWS												
21	A		530P-600P	30		\$600.00	9/4	9/4	1		TUE	1
PROGRAM : NEWS												

ORD COM1: STP
ORD COM2: SPT IS BOOKED- THX JEN
THIS IS A MAKE-GOOD FOR SEP3 ON LINE-14 FOR 1 SPOT/WK

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CREDIT ADVISORY: AGENCY CREDIT RISK !!
ORDER WORKSHEET HARRIS REPORT FROM REP SEP5/12 12.27
CHANGES ** WPXI-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
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STATION MAKEGOOD OFFERS:

M1	OK'D	BUY#14	MISSED: MON/530P-600P				SEP3		30S	\$600.00	(SEP4/12)	
			OFFER: TUE/530P-600P				SEP4		30S	\$600.00	PLS ADVISE.	
			CMT: STP									
			CMT: SPT IS BOOKED- THX JEN									

SEP/12 16690.00 CONTRACT TOTAL 16690.00
TOTAL SPOTS 25



MARKET TOTALS \$55,633 WPXI 30% KDKA 39% WTAE 27% WPGH 4% CABL 0% WPCW 0% WPMY 0%

SVC- NSI
DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE

REP HEADLINE# 6295990 TRF# 328789
\$\$\$ MOD# 0: APPROVED REV #0 \$\$\$

REP: TEL# 215-564-1206 FAX# 215 564 1103
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION SEP4/12 16.19
*** WPXI-TV ***

ADV # _____ ADV. NAME ISS/AFL-CIO REP. # _____ OFF. # 18 SALESMAN # _____

AGY # 02878 AGY. NAME ABAR HUTTON MEDIA BUYER NAME JEFF SCATTERGOOD

6190 GROVEDALE COURT, SUITE 200 SALES PRSN WA- CHERYL BLAIR

ALEXANDRIA, VA 22310

ORDER # _____ CONTRACT # 6295990 CLASS: NATL. LOCAL REGIONAL

PRDCT PA AFL-CIO 8/27 EST#562 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES AUG27/12 SEP5/12 WK-2

CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE SEP4/12 16.19

STA: ***** THIS IS A CASH IN ADVANCE SCHEDULE *****
CON CM

STATION MAKEGOOD OFFERS: MISSED: MON/530P-600P SEP3 30S \$600.00 (SEP4/12)
M1 UNRESL BUY#14 OFFER: TUE/530P-600P SEP4 30S \$600.00 PLS ADVISE.

CMT: STP
CMT: SPT IS BOOKED- THX JEN

CONTRACT TOTAL 16690.00
TOTAL SPOTS 25

Preemption Report - Detailed

Friday, August 31, 2012 12:52:19 pm

Contract # - P/E Type P/E Status Preempted P/E Date Rate Times Len SPW M T W T F S S Station M Line Comment

Sales Person: Telerep/Washington DC, Washington DC

Contract Number: 328789

Advertiser: Pol/Iss/AFLCIO (9133)

128789.17.0.1 Program Open 8/30/12 7:09pm 9/3/12 \$600.00 5:30P - :30 1 WPXI NEWS 530-6P/14 08/27/12-09/05/12 06295990

Change

Totals for: Pol/Iss/AFLCIO (9133)

Totals for: 328789 \$600.00 \$600.00 Preempt Count: 1 Preempt Count: 1

M
8/30/12
Line 2